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MBS Radio
JOB POSTING NOTICE

~ Account Manager~
FX 101.9 / 89.9 HAL-FM - Halifax, NS

MBS Radio (Maritime Broadcasting System Limited) is a locally owned and operated group of 25 radio stations across the Maritimes. We are seeking applications for an **Account Manager** at **FX 101.9 / 89.9 HAL-FM** in Halifax, Nova Scotia. If you love to work with people and build business relationships while helping your client build their business, you could be the person we are looking for.

Responsibilities include:

- Work with and develop new business to generate revenue to meet station budget objectives and goals
- Develop new revenue from assigned sales list
- Coordinate creative and promotional activities as it pertains to the account list
- Maintain account territory records, and current accounts receivables
- Represent **FX 101.9 / 89.9 HAL-FM** in the business community

The position requires a person with previous sales experience who:

- Understands the basic principles of marketing and enjoys the challenges of selling
- Is confident in their ability to attract new clients and can interpret client needs
- Demonstrates creativity in making sales presentations & is versatile in computer skills
- Has excellent communication skills, both written and verbal
- Is results driven with excellent time management and organizational skills
- Has strong interpersonal skills & is an effective problem solver
- Is a Team Player

If you are an enthusiastic individual who loves an environment that is challenging and fun, please submit your resume quoting [Job Posting #MBS303](#) to the following:

jobs@mbsradio.com

RE: Account Manager (#MBS303) - FX 101.9 / 89.9 HAL-FM - Halifax, NS

We would like to thank all applicants for their interest in this position; however, only those selected for an interview will be contacted - No phone calls please.

MBS Radio
5121 Sackville Street, 7th Floor
Halifax, Nova Scotia
B3J 1K1

~ MBS Radio is an equal opportunity employer ~