



**Appendix 7A
Financial Operations**

	Miramichi FM																				
	1ST YEAR		2ND YEAR		3RD YEAR		4TH YEAR		5TH YEAR		6TH YEAR		7TH YEAR								
REVENUE																					
Local	\$	323,908	83%	\$	345,656	84%	\$	368,003	84%	\$	375,363	84%	\$	382,870	84%	\$	390,528	84%	\$	398,338	84%
National		65,492	17%		67,683	16%		69,948	16%		71,347	16%		72,774	16%		74,229	16%		75,714	16%
TOTAL		389,400	100%		413,339	100%		437,951	100%		446,710	100%		455,644	100%		464,757	100%		474,052	100%
OPERATING EXPENSES																					
Programming		165,000	42%		168,300	41%		171,666	39%		165,099	37%		168,401	37%		161,769	35%		165,005	35%
Canadian Talent Development		10,500	3%		10,500	3%		10,500	2%		10,500	2%		10,500	2%		10,500	2%		10,500	2%
Technical		20,000	5%		20,400	5%		20,808	5%		21,224	5%		21,649	5%		22,082	5%		22,523	5%
Sales, Advertising and Promotion		69,000	18%		72,729	18%		76,534	17%		77,918	17%		79,329	17%		80,769	17%		82,237	17%
Administration & General		111,600	29%		113,832	28%		116,109	27%		118,431	27%		120,799	27%		123,215	27%		125,680	27%
TOTAL OPERATING		376,100	97%		385,761	93%		395,617	90%		393,172	88%		400,679	88%		398,335	86%		405,945	86%
NON-OPERATING EXPENSES																					
Depreciation		24,250	6%		44,175	11%		36,383	8%		26,143	6%		25,975	6%		21,781	5%		18,425	4%
Amortization		-	0%		-	0%		-	0%		-	0%		-	0%		-	0%		-	0%
TOTAL NON-OPERATING		24,250	6%		44,175	11%		36,383	8%		26,143	6%		25,975	6%		21,781	5%		18,425	4%
TOTAL EXPENSES		400,350	103%		429,936	104%		431,999	99%		419,315	94%		426,654	94%		420,116	90%		424,370	90%
Estimated pre-tax (loss) income		(10,950)	-3%		(16,597)	-4%		5,952	1%		27,394	6%		28,990	6%		44,641	10%		49,682	10%
Provision for Income Taxes		(3,176)	-1%		(4,813)	-1%		1,726	0%		7,944	2%		8,407	2%		12,946	3%		14,408	3%
NET (LOSS) INCOME AFTER TAXES	\$	(7,775)	-2%	\$	(11,784)	-3%	\$	4,226	1%	\$	19,450	4%	\$	20,583	5%	\$	31,695	7%	\$	35,274	7%
PBIT		(10,950)			(16,597)			5,952			27,394			28,990			44,641			49,682	
PBIT %		-2.81%			-4.02%			1.36%			6.13%			6.36%			9.61%			10.48%	